Workplace-as-a-Service
Just add people

Hit the ground running
Opening a new office without the IT and comms roadblock
Section 1

Getting started is the hardest part

Your business is going gangbusters. You’re ready to shift up a gear and open in a new territory.

Maybe you’re seizing opportunities. New geographies, new markets, new products and services. Or perhaps you’re heading off threats.

A new player eating into your market share. A rival strengthening their position.

Whatever your reason for an additional branch office, you can’t afford to delay. Your boss is expecting rapid ROI, and the competition isn’t going to wait until you’re ready.
The good news?

Your people are raring to go, and you want to give them the best possible chance to succeed.

You know if they have the freedom to work their way, on the device of their choice, they’ll be happier and more productive.

And the quicker you can get this thing up and running, the quicker you can get back to everything else that’s piling up.

So what’s holding you back?
The very thing that should be driving you forward. Communications.
How do you piece it all together, while ensuring you’re getting the best deal?
Section 2
This isn’t how it was supposed to be

Technology promises a lot.

Or – let’s be accurate about this – technology advertising promises a lot. Apparently, everything just happens.

In super-cool offices, in coffee shops and airports, deals are done on shiny tablets and smartphones.

Instant-on. 24x7x365 high speed access to everything, everywhere. Smooth, simple, seamless.
But behind the hype comes the reality

The grind of identifying all the right pieces – and then making sure they all work well together.

Purchasing communications, messaging, conferencing and collaboration solutions.

Getting a wide area network up and running. And email. And a VPN.

Making them work together to meet your unique requirements.

Juggling smart phones, tablets and data plans.

Trying to add new team members to your Mobile Device Management (MDM) program so you can have peace of mind knowing that the company information on the mobile devices is safe.

Coping with the security and support challenges of employees who want to bring their own device to work.

And all the while, seeing costs spiralling upwards while your IT team’s availability for other projects dwindles.
The clock is ticking

And every tick costs money. But let’s suppose you have the premises. You have the people. And that you’ve put together a system.

Now you have to keep it working and ensure you maintain the bandwidth and speeds needed as you add more people and more devices. Because it’s one thing to get the new office in sync on day one.

It’s quite another to keep it that way.

The sheer complexity of integrating different systems can create resource-sapping management, security and employee engagement challenges.

Challenges that will slow your operation down, and may even compromise its success. It’s not just the IT expenditure – it’s the lost business opportunities when you’re slow out of the gates.
So, do you just give up and accept the status quo? Or do you look for another way?
Section 3

What exactly is it that you need?

We’re making some guesses, but we think that you’re looking at new sites, or experiencing high growth in your existing sites.

Already geographically diverse, you know how stressful it can be when you move into new areas.

And at each of your locations you have somewhere between 20 – 200 employees, who just want to get on with the job at hand.

They want to be productive on day 1 in the new office, while continuing to collaborate with teams in other locations.
Here are three big things to guide your decisions:
1. Buy services instead of hardware and software

A turn-key unified communication system that can grow as you grow – with no nasty cost surprises. An ‘as-a-service’ solution that lets IT focus on strategic issues without worrying about ‘keeping the lights on’.
Lose the legacy stuff

This is a great opportunity to modernise. Like a state-of-the-art Wi-Fi network, with security and guest access built in from the start. And almost certainly a clean sweep of existing technologies – losing aging PBX systems that are too slow or too limited for your rock star team.
Support what your users love (but keep it safe)

You need an easy way to ensure your people are happy and productive, while keeping critical apps and data away from prying eyes – so a safe, easy way to enable MDM and ensure that it works on BYOD devices.
Wouldn’t it be great, if…

…you could find just what you were looking for in one integrated solution, from one provider, with one number to call?

And pay per-seat, per month, instead of over-provisioning and over-spending?

You could reduce your capital, time and resource investment, and move to a predictable, OpEx-funded future?

You could scale technology to meet your needs, as much and as often as you liked?

You could be open for business in less time and with less investment than conventional solutions?

You can with Sprint Workplace-as-a-Service.

Talk to us about what you need, and we’ll show you how we’re one jump ahead – and ready to deliver.

Learn more about Sprint Workplace-as-a-Service

Learn more about Sprint Business